

## Illinois Mutual 2025 Quarterly DI Incentives



**Earn up to \$1,000 in cash bonuses each quarter by hitting the disability income insurance (DI) sales targets.**

### DI Quarterly Incentive Specifications:

- Calculation of bonus qualification (application count and paid premium) will be completed on the 15th day of the month following the incentive period. Bonus payments will be processed for payment by the end of the month following the incentive period\*.
- Only writing agents are eligible for the incentive.
- Qualifying products are DI105 and BE105\*\*.
- Illinois Mutual determines the final recipients.
- You must have active agent status, as defined by Illinois Mutual, and a minimum 13-month 87% premium persistency at the time of incentive payment. Your agent's contract with Illinois Mutual will control.

*\*Qualifying business for this Incentive must be issued and paid for between the dates of the quarter in which you qualify for the bonus. The 2025 Incentive periods are as follows: Q1: 1/1 - 3/31/2025, Q2: 4/1 - 6/30/2025, Q3: 7/1 - 9/30/2025, Q4: 10/1 - 12/31/2025.*

**\*\*Simplified Issue DI (Policy Form WSD07) and DI105 policies with the Non-cancelable Policy Rider (Policy Form 9251) attached are excluded from this bonus.**